

IRES FOUNDATION

presents

A woman in a red jacket and black hat is riding a white horse. The horse is pulling a dark carriage with two people inside. The carriage has a sign that says "CARDINAL OF SAVANNAH". The scene is set outdoors on a brick path with a black metal fence and greenery in the background.

**THE NATIONAL
INSURANCE SCHOOL
ON MARKET REGULATION
FINAL PROGRAM**

**ADDITIONAL MATERIALS ONLINE
IRES-FOUNDATION.ORG/BIOS-MATERIALS**

**MAY 3-5, 2009
WESTIN SAVANNAH HARBOR HOTEL
SAVANNAH, GA**

SCHOOL AGENDA

SUNDAY, MAY 3, 2009

4:00 - 6:30 pm **Registration Open**
FOYER

5:00 pm **Exhibitor Showcase Reception**
FOYER

Hosted by Fireman's Fund Insurance Co.

5:00 pm **Faculty Review Meeting**
HARBOR BALLROOM

5:30 - 6:30 pm **First-timer Reception**
HARBOR BALLROOM

Hosted by Sonnenschein, Nath & Rosenthal

6:30 - 8:00 pm **Welcome Reception**
HARBOR LAWN

(BACK-UP HARBOR BALLROOM)

*Hosted by Nelson Levine de Luca & Horst;
Sonnenschein, Nath & Rosenthal*

MONDAY, MAY 4, 2009

Exhibitor Showcase **FOYER**

7:30 am **REGISTRATION & COFFEE SERVICE**
FOYER

(Sign up for private appointments)

8:00 am **OPENING SESSION**
GRAND BALLROOM

David Kenepp IRES Foundation Chair
Jo LeDuc IRES President
Ron Kotowski School Chairperson

Welcome Keynote Address

John Oxendine

Georgia Insurance & Safety Fire Commissioner

Paul DeAngelo Memorial Award

John Mancini, IRES Foundation Board

Introduction of the Faculty

David Kenepp, IRES Foundation Board

9:00 am **Coffee Break**

9:15 am **DON'T TOUCH MY DATA**
GRAND BALLROOM

Privacy, data protection, and security. Protect your company's assets. Learn what can happen when you least expect it. Featuring: Bill Paukovitz, Fireman's Fund
Moderator: Carol Newman, CA State Compensation Fund

10:15 am **Business Break**

10:30 am **FEATURED SPEAKER**
Roger Seigny, NAIC PRESIDENT
NEW HAMPSHIRE INSURANCE COMMISSIONER
GRAND BALLROOM

11:00 am **METRICS MANIA**
GRAND BALLROOM

Learn how other compliance professionals measure success and justify their existence. Featuring: Damian Sepanik, Zurich American; Tracy Arney, Golden Rule; Cheryl Davis, Nationwide; Tim Cercelle, Deloitte; Moderator: Mark LeMaster, Safe Auto

STATE SPOTLIGHT

California & Illinois **BALLROOM E**

New Jersey & West Virginia **BALLROOM F**

12:00 pm **LUNCH ON YOUR OWN**

1:30 pm **THE MARCH TO WASHINGTON**
GRAND BALLROOM

The federal government's reaction to the financial crisis will directly affect the insurance industry. Washington insiders explain. Featuring: Thomas Glassic, Counsel Committee on Finance, U.S. House of Representatives; Terri Vaughn, NAIC Chief Executive Officer, Moderator: Brian Atchinson, IMSA

2:30 pm **Business Break**

2:45 pm **LET'S GO GREEN**
GRAND BALLROOM

A panel of company executives share the latest ideas for reducing the footprint of market regulation, including internal company practices, climate risk reporting, and working with regulators. Moderator: Damian Sepanik, Zurich American

STATE SPOTLIGHT

Indiana & Louisiana **BALLROOM E**

Maryland & Mississippi **BALLROOM F**

3:45 pm **Business Break**

4:00 pm **YOU WANT IT KEPT CONFIDENTIAL?**
GRAND BALLROOM

Learn how to protect sensitive information provided to state regulators. Trade secrets, attorney-client and self-evaluative privilege will all be explained. Featuring: Carol Mihalik, (IN); Moderator: Sue Stead, Nelson Levine deLuca & Horst

STATE SPOTLIGHT

Nebraska & Ohio **GRAND BALLROOM E**

Pennsylvania & South Carolina . **GRAND BALLROOM F**

5:00 - 6:15 pm **EXHIBITOR SHOWCASE RECEPTION**
Hosted by Baker, Donelson, Bearman, Caldwell & Berkowitz

SCHOOL AGENDA

TUESDAY, MAY 5, 2009

Exhibitor Showcase - Open until noon FOYER
8:00 am REGISTRATION OPEN
FOYER

8:30 - 9:30 am CONTINENTAL BREAKFAST &
REGULATOR ROUND ROBIN DISCUSSIONS
HARBOR BALLROOM

9:30 am. Business Break

9:45 am. FAST & FURIOUS - HOT TOPICS FOR P&C
AND LIFE & HEALTH
GRAND BALLROOM

STOLI; Replacement; Agent Oversight; Interstate Compact; MCAS data. What is the NAIC really doing with the data?; Coastal Underwriting ; Book Transfers; Claims/Drive-in Centers; Electronic Delivery of Policy/Termination Notice and more. Featuring: David Kenepf, Liberty Mutual Group; Fred Kottmann, Mutual of Omaha; Dudley Ewen, (MD); Lynette Baker (OH); Craig Leonard, NAIC; Moderator, Lew Melahn, Attorney

9:45 am. PRIVATE APPOINTMENTS WITH FACULTY
BALLROOM D

10:45 am. Business Break

11:00 am. MARKET REGULATION ACCREDITATION
GRAND BALLROOM

Learn how it might look and it's impact on state examiners, analysts, and contract examiners. Featuring: Gregory Squires, George Washington University; Tim Mullen, NAIC; Anne Marie Narcini, (NJ), Moderator: Jon Brynga, First Comp

STATE SPOTLIGHT
Texas & Virginia **HARBOR BALLROOM A**
Washington & Wisconsin **HARBOR BALLROOM B**

12:00 pm. LUNCHEON
Ralph Tyler
Maryland Insurance Commissioner
CHATHAM BALLROOM A
WALK OVER TO SAVANNAH CONVENTION CENTER

1:30 pm. LET'S PLAY JEOPARDY
GRAND BALLROOM

Test your insurance knowledge! Teams of regulators and industry vie for worthless (yet priceless) prizes . . . don't miss this one! Your Host: Alec Trainwreck (Bennett Katz) and Don Pardo (John Mancini)

1:30 pm. PRIVATE APPOINTMENTS WITH FACULTY
BALLROOM D

2:30 pm Business Break

2:45 pm. THE SECRET WORLD OF THE MARKET ANALYSIS
WORKING GROUP (MAWG)
GRAND BALLROOM

Learn how companies are selected for multi-state exams and what regulators think "collaboration" means. Featuring: Joel Laucher (CA); Bruce Ramge, (NE); Anne Marie Narcini, (NJ); Mark Hooker, (WV), Craig Leonard, NAIC; Moderators: Gary Hernandez, Sonnenschein, Nath & Rosenthal and Sue Stead, Nelson Levine deLuca & Horst

3:45 pm Business Break

4:00 - 5:00 pm REGULATORS ON THE HOT SEAT
GRAND BALLROOM

Regulators address the tough questions from industry. Moderator: Bennett Katz, 21st Century Insurance

6:00 pm. HISTORIC TASTE OF SAVANNAH
THE SAVANNAH RIVERBOAT BOARDS AT 5:30 PM AND
DEPARTS AT 6:00 PM - DON'T BE LATE!

*An excellent networking opportunity hosted by
Walters Kluwer Financial Services.*

IRES FOUNDATION ANTITRUST POLICY

As directors of the IRES Foundation or participants in any IRES Foundation meeting, all persons affiliated with the insurance industry need to be mindful of the constraints of the antitrust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning company rates, coverages, market practices, claims settlement practices, or any other competitive aspect of an individual company's operation. Each IRES Foundation member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.

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John Oxendine

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Roger Sevigny

New Hampshire Insurance Commissioner

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The IRES Foundation is a not-for-profit corporation and educational trust pursuant to Section 501(c)(3) of the U.S. Internal Revenue Code and organized under the laws of Missouri. The Foundation's mission is to assist in the development of educational and training opportunities for professional insurance regulators as well as educating the private sector about state insurance regulation. The Foundation funds not-for-profit educational programs and awards grants and seed money to qualifying organizations for this purpose.

The Foundation's work ultimately benefits all those involved in or affected by insurance regulation. Well-trained and well-equipped regulators do a better job of protecting the public and monitoring the insurance marketplace. Regulators who continue their education are better positioned to regulate and communicate with the insurance industry, resulting in a clearer understanding of regulatory requirements and expectations.

The IRES Foundation each year sponsors The National Insurance School on Market Regulation, which brings state insurance regulators together with government relations personnel to review the latest issues governing "market conduct" and market regulation compliance.

The IRES Foundation operates independently of the Insurance Regulatory Examiners Society yet works very closely with IRES to develop educational programs. Several IRES officers are members of the Foundation's Board of Directors.



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