

IRES FOUNDATION

presents

THE NATIONAL
INSURANCE SCHOOL
ON MARKET REGULATION

FINAL PROGRAM

ADDITIONAL MATERIALS ONLINE
IRES-FOUNDATION.ORG/BIOS-MATERIALS

MAY 3–5, 2009
WESTIN SAVANNAH HARBOR HOTEL
SAVANNAH, GA

SCHOOL AGENDA

SUNDAY, MAY 3, 2009

- 4:00 - 6:30 pm** **Registration Open**
FOYER
- 5:00 pm** **Exhibitor Showcase Reception**
FOYER
Hosted by Fireman's Fund Insurance Co.
- 5:00 pm** **Faculty Review Meeting**
HARBOR BALLROOM
- 5:30 - 6:30 pm** **First-timer Reception**
HARBOR BALLROOM
Hosted by Sonnenschein, Nath & Rosenthal
- 6:30 - 8:00 pm** **Welcome Reception**
HARBOR LAWN
(BACK-UP HARBOR BALLROOM)
*Hosted by Nelson Levine de Luca & Horst;
 Sonnenschein, Nath & Rosenthal*

MONDAY, MAY 4, 2009

- Exhibitor Showcase** **FOYER**
- 7:30 am** **REGISTRATION & COFFEE SERVICE**
FOYER
 (Sign up for private appointments)
- 8:00 am** **OPENING SESSION**
GRAND BALLROOM
- David Kenepp IRES Foundation Chair
 Jo LeDuc IRES President
 Ron Kotowski School Chairperson
- Welcome Keynote Address**
John Oxendine
 Georgia Insurance & Safety Fire Commissioner
- Paul DeAngelo Memorial Award**
 John Mancini, IRES Foundation Board
- Introduction of the Faculty**
 David Kenepp, IRES Foundation Board
- 9:00 am** **Coffee Break**
- 9:15 am** **DON'T TOUCH MY DATA**
GRAND BALLROOM
- Privacy, data protection, and security. Protect your company's assets. Learn what can happen when you least expect it. Featuring: Bill Paukovitz, Fireman's Fund
 Moderator: Carol Newman, CA State Compensation Fund
- 10:15 am** **Business Break**
- 10:30 am** **FEATURED SPEAKER**
Roger Sevigny, NAIC PRESIDENT
NEW HAMPSHIRE INSURANCE COMMISSIONER
GRAND BALLROOM

- 11:00 am** **METRICS MANIA**
GRAND BALLROOM
- Learn how other compliance professionals measure success and justify their existence. Featuring: Damian Sepanik, Zurich American; Tracy Arney, Golden Rule; Cheryl Davis, Nationwide; Tim Cercelle, Deloitte; Moderator: Mark LeMaster, Safe Auto

- STATE SPOTLIGHT**
 California & Illinois **BALLROOM E**
 New Jersey & West Virginia **BALLROOM F**

- 12:00 pm** **LUNCH ON YOUR OWN**

- 1:30 pm** **THE MARCH TO WASHINGTON**
GRAND BALLROOM

The federal government's reaction to the financial crisis will directly affect the insurance industry. Washington insiders explain. Featuring: Thomas Glassic, Counsel Committee on Finance, U.S. House of Representatives; Terri Vaughn, NAIC Chief Executive Officer, Moderator: Brian Atchinson, IMSA

- 2:30 pm** **Business Break**

- 2:45 pm** **LET'S GO GREEN**
GRAND BALLROOM

A panel of company executives share the latest ideas for reducing the footprint of market regulation, including internal company practices, climate risk reporting, and working with regulators. Moderator: Damian Sepanik, Zurich American

- STATE SPOTLIGHT**
 Indiana & Louisiana **BALLROOM E**
 Maryland & Mississippi **BALLROOM F**

- 3:45 pm** **Business Break**

- 4:00 pm** **YOU WANT IT KEPT CONFIDENTIAL?**
GRAND BALLROOM

Learn how to protect sensitive information provided to state regulators. Trade secrets, attorney-client and self-evaluative privilege will all be explained. Featuring: Carol Mihalik, (IN); Moderator: Sue Stead, Nelson Levine deLuca & Horst

- STATE SPOTLIGHT**
 Nebraska & Ohio **GRAND BALLROOM E**
 Pennsylvania & South Carolina **GRAND BALLROOM F**

- 5:00 - 6:15 pm** **EXHIBITOR SHOWCASE RECEPTION**
Hosted by Baker, Donelson, Bearman, Caldwell & Berkowitz

SCHOOL AGENDA

TUESDAY, MAY 5, 2009

Exhibitor Showcase - Open until noon FOYER
8:00 am REGISTRATION OPEN
FOYER

8:30 - 9:30 am CONTINENTAL BREAKFAST &
REGULATOR ROUND ROBIN DISCUSSIONS
HARBOR BALLROOM

9:30 am. Business Break

9:45 am. FAST & FURIOUS - HOT TOPICS FOR P&C
AND LIFE & HEALTH
GRAND BALLROOM

STOLI; Replacement; Agent Oversight; Interstate Compact; MCAS data. What is the NAIC really doing with the data?; Coastal Underwriting ; Book Transfers; Claims/Drive-in Centers; Electronic Delivery of Policy/Termination Notice and more. Featuring: David Kenepf, Liberty Mutual Group; Fred Kottmann, Mutual of Omaha; Dudley Ewen, (MD); Lynette Baker (OH); Craig Leonard, NAIC; Moderator, Lew Melahn, Attorney

9:45 am. PRIVATE APPOINTMENTS WITH FACULTY
BALLROOM D

10:45 am. Business Break

11:00 am. MARKET REGULATION ACCREDITATION
GRAND BALLROOM

Learn how it might look and it's impact on state examiners, analysts, and contract examiners. Featuring: Gregory Squires, George Washington University; Tim Mullen, NAIC; Anne Marie Narcini, (NJ), Moderator: Jon Brynga, First Comp

STATE SPOTLIGHT
Texas & Virginia **HARBOR BALLROOM A**
Washington & Wisconsin **HARBOR BALLROOM B**

12:00 pm. LUNCHEON
Ralph Tyler
Maryland Insurance Commissioner
CHATHAM BALLROOM A
WALK OVER TO SAVANNAH CONVENTION CENTER

1:30 pm. LET'S PLAY JEOPARDY
GRAND BALLROOM

Test your insurance knowledge! Teams of regulators and industry vie for worthless (yet priceless) prizes . . . don't miss this one! Your Host: Alec Trainwreck (Bennett Katz) and Don Pardo (John Mancini)

1:30 pm. PRIVATE APPOINTMENTS WITH FACULTY
BALLROOM D

2:30 pm Business Break

2:45 pm. THE SECRET WORLD OF THE MARKET ANALYSIS
WORKING GROUP (MAWG)
GRAND BALLROOM

Learn how companies are selected for multi-state exams and what regulators think "collaboration" means. Featuring: Joel Laucher (CA); Bruce Ramge, (NE); Anne Marie Narcini, (NJ); Mark Hooker, (WV), Craig Leonard, NAIC; Moderators: Gary Hernandez, Sonnenschein, Nath & Rosenthal and Sue Stead, Nelson Levine deLuca & Horst

3:45 pm Business Break

4:00 - 5:00 pm REGULATORS ON THE HOT SEAT
GRAND BALLROOM

Regulators address the tough questions from industry. Moderator: Bennett Katz, 21st Century Insurance

6:00 pm. HISTORIC TASTE OF SAVANNAH
THE SAVANNAH RIVERBOAT BOARDS AT 5:30 PM AND
DEPARTS AT 6:00 PM - DON'T BE LATE!

*An excellent networking opportunity hosted by
Walters Kluwer Financial Services.*

IRES FOUNDATION ANTITRUST POLICY

As directors of the IRES Foundation or participants in any IRES Foundation meeting, all persons affiliated with the insurance industry need to be mindful of the constraints of the antitrust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning company rates, coverages, market practices, claims settlement practices, or any other competitive aspect of an individual company's operation. Each IRES Foundation member or meeting participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.

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ILLINOIS

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Assistant Deputy Director

INDIANA

Carol Mihalik

Chief Deputy Commissioner

LOUISIANA

Ron Musser

Assistant Commissioner

MARYLAND

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Statistical Information Manager

Eric Nordman, CIE

Director of Research

Keynote Speakers

John Oxendine

Georgia Insurance and Safety Fire Commissioner

Roger Sevigny

New Hampshire Insurance Commissioner

Ralph Tyler

Maryland Insurance Commissioner

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